

Sole Source Determination

Miss. Code Ann. § 27-104-7(2)(o) and (4)

Section 3-206 of the PPRB Rules and Regulations

THE PROPOSED CONTRACT TERMS ARE ATTACHED TO THIS DETERMINATION.

Agency: Mississippi Forensic Laboratory (MSFL)

Proposed Sole Source Vendor: PinPoint Testing LLC

Intended Contract Term: 1 Year

Anticipated Contract Amount: \$79,260.00

The personal or professional service offered in the contract is:

PinPoint Testing LLC is the sole owner of Tox Box products. ToxBox provides a unique, ready-to-use analytical solution that integrates analytical standards, isotopically labeled internal standards, and quality control materials in a single system adaptable to multiple analytical instrument platforms. Pinpoint Point will service as the consultation, development, and implementation of the ToxBox® product

The personal or professional service described above is the only one that can meet the needs of the agency because:

The Mississippi State Forensics Laboratory (MSFL) currently uses this company and its products in its current analysis of drugs of abuse in biological samples. This will allow for continued usage of the products and services on newly acquired equipment that has replaced older equipment.

The proposed sole source vendor is the only person or entity that can provide the required personal or professional service because:

PinPoint Testing, LLC is the only qualified and authorized provider of consulting services related to the validation, implementation, and technical support of ToxBox® products. These services are required to ensure proper use of the products and to maintain compliance with applicable accreditation standards, including ISO/IEC 17025. Use of third-party vendors would introduce unacceptable technical and accreditation risk due to lack of access to proprietary product specifications and methodologies.

Sole Source Determination

The Agency conducted the following market analysis in order to ensure that the service required was practicably available from only one source (any documentation relevant to the market analysis conducted should be attached to this determination):

ToxBox® products and associated consulting services are proprietary, trademarked offerings exclusively manufactured and provided by PinPoint Testing, LLC. PinPoint Testing, LLC is the sole owner of the ToxBox® trademark, intellectual property, and proprietary formulations, and is the only entity authorized to manufacture, distribute, or support ToxBox® products. Because the products and related consulting services are proprietary and cannot be obtained from alternative suppliers without materially altering laboratory workflows, validation requirements, and accreditation compliance, PinPoint Testing, LLC represents the sole source capable of providing these products and services.

The amount to be expended for the personal or professional service is reasonable because:

Estimated Cost: \$79,260.00

The Agency conducted a noncompetitive negotiation with the proposed sole source vendor to obtain the best possible price on the personal or professional service by:

Prices were negotiated with PinPoint, LLC included discounted prices due to repeated customer status and continued usage.

Based on the foregoing, I have determined the intended vendor is the sole provider of the personal or professional services needed by the Agency. Pursuant to Miss. Code Ann. § 27-104-7(2)(o) and (4) and Section 3-206 of the PPRB Rules and Regulations, the Agency intends to award this contract through a sole source procurement.

Agency Head Name: Sean J. Tindell Title: Commissioner

Signature:  Date: 5/14/2026

The Agency Head must sign this determination and cannot delegate that authority to other Agency personnel.

Instructions to File an Objection to this Sole Source Determination:

Any person or entity who objects to the determination that the proposed vendor is the sole provider of the personal or professional services described herein should file an objection with the Agency and the Public Procurement Review Board (PPRB).

The objection must provide a detailed explanation of why the personal or professional service provider is not a sole source; identify the Agency; identify the proposed Sole Source Vendor; state the RFIN Number for the sole source determination and the date that determination was first published (if available); and identify the objecting party to include valid contact information by which the objecting party can be immediately reached by the Agency or the PPRB (or its staff).

The Agency is required to publicize the sole source determination for 14 days, after which parties who object to that determination have 7 days to file their objections. Timely submission of the objection is the sole responsibility of the objecting party, and the objecting party bears all risk regarding delivery of the objection. Objections received after the deadline will not be considered by the Agency or the PPRB.

Any such objection should be clearly labelled "OBJECTION TO SOLE SOURCE DETERMINATION" and should be submitted to the following persons:

For the Agency:

For the PPRB:

Public Procurement Review Board
c/o Brittney Thompson, Director
Office of Personal Service Contract Review
Mississippi Department of Finance and Administration

Hand Delivery:

501 North West Street, 7th Floor
Jackson, Mississippi 39201

U.S. Mail:

Post Office Box 267
Jackson, Mississippi 39205

Electronic Mail:

Brittney.Thompson@dfa.ms.gov
cc: OPSCR@dfa.ms.gov

Once an objection to the sole source determination is filed, the Agency may withdraw the sole source determination and competitively procure the service or appeal the objection to the PPRB. The Agency will have the burden to prove the proposed vendor is a sole source provider of the personal or professional services needed by the Agency. If the PPRB has any reasonable doubt as to whether the personal or professional service can only be provided by one source, then the Agency must competitively procure the service.